

Salesforce

If you could decide how, where and with who to work, your life would be easier or at least more idyllic. At NTT DATA we have a great professional project that might just be what you are looking for, give us the opportunity to share it with you. We are talking about our Salesforce practice as part of our Technology and Advanced Solutions (T&AS) area.

A place where you can go as far as you want, being the motor for creation and differential

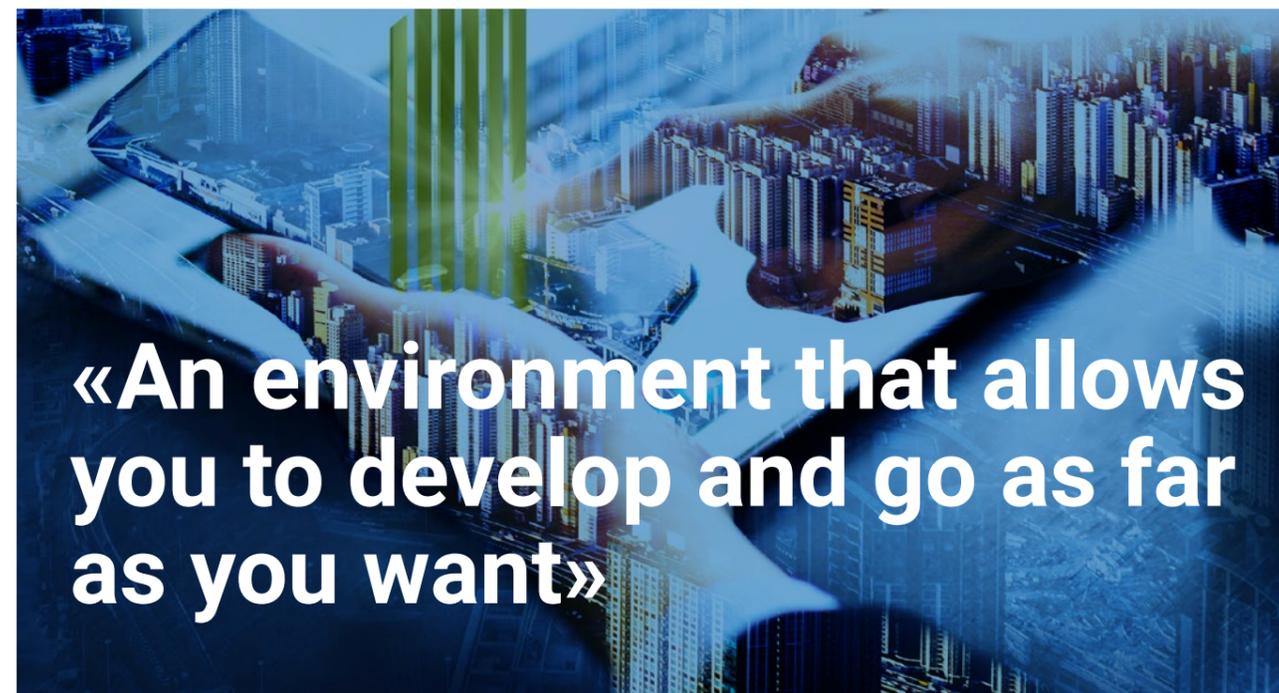
knowledge towards our internal teams and clients. However, we are consultants, we set our focus on the development of people and technology.

Along with our digital partners and collaborating with the most innovative startups, we guide our clients so they can visualize their future within the new digital paradigm. We strive along the way until they reach it through the creation of advanced solutions, which are also innovative and sustainable, in disruptive

and/or high complexity technologies.

We want to make organizations feel their beats through the most differential technologies and trends. To be part of our Salesforce practice, means to have enthusiasm, fun and motivation.

We stand with an expert community, recognized in our company and beyond, that creates and implements differential solutions. In our team, you'll be a leader or a best practice referral.



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We want you to get to know us, because...

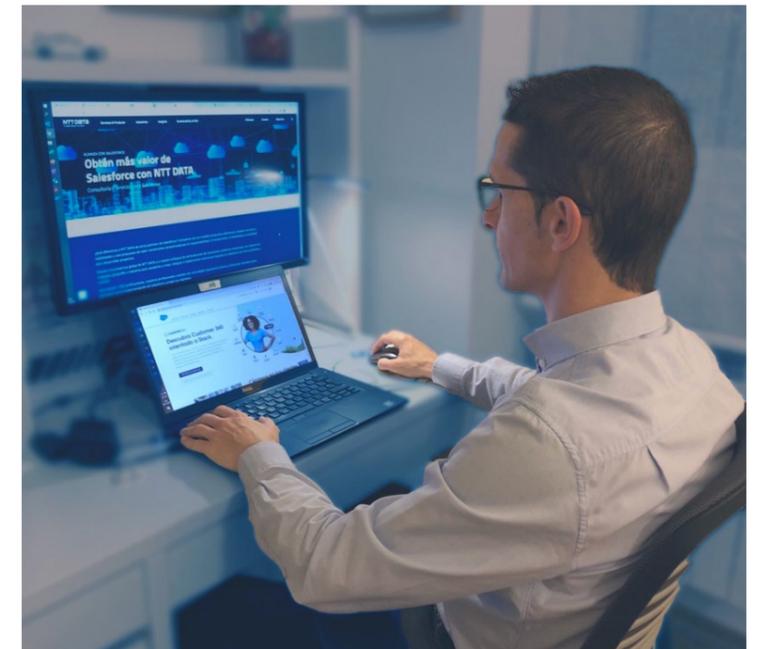
We don't just talk about business... what we care for the most are the professionals that take part at NTT DATA.

SMART WORKING; A STEP FURTHER REMOTE WORKING

Smart working is a trend, and we are always trendy! What does this mean? That we want you to work where, when and however suits you the best. That is why we created BE FLEX; a program designed especially for you.

BE FLEX is a hybrid way of working which will allow you to find the right way for you to organize, combining all the advantages that remote work has to offer with the possibility to reconnect, share and collaborate face to face. It's your choice!

We believe in responsible freedom, and we know that in order to reach your goals, in addition to enjoy what you do, you will have to be balanced in other essential matters, such as your family, friends, hobbies, and so on...



“One of the things that makes the difference at NTT DATA is the responsible freedom. You may think that is just a slogan, something you talk about and are just hollow words... however, you find it real, it happens on daily basis and it makes you feel that working here is different, you can be yourself and your growth will only depend on you”

A.B. Lead Engineer Salesforce Practice

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YOUR GROWTH IS BASED ON YOUR ACOMPLISHMENTS

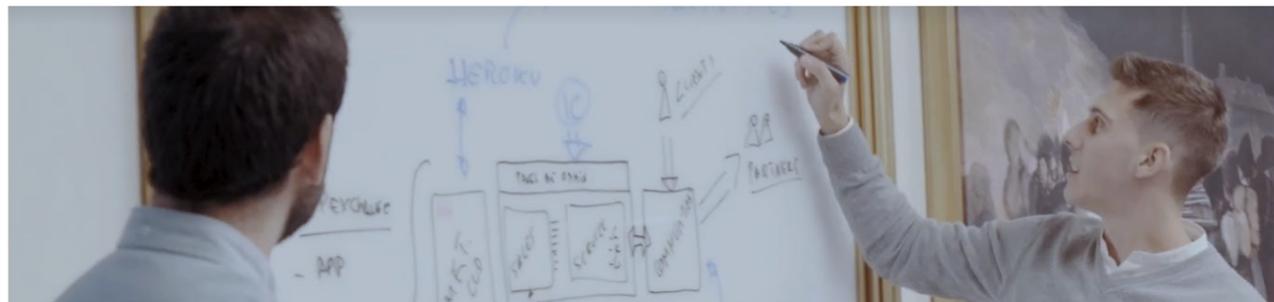
We believe mistakes are learning opportunities, always looking towards evolution and personalized development based on our continuous feedback culture. Therefore, at NTT DATA we review and adjust your salary according to your accomplishments and growth during the year, in recognition of your progress and willingness to continue learning.

YOUR PATH TO WISDOM *On page 10 we'll tell you more.

We don't want you to stop learning, so, we have our own corporate university which gives you the possibility to develop through the trainings you choose.

Also, you'll find available all the tools you may need to get all the Salesforce certifications you want. You'll learn every day from your leaders and our global Salesforce partner, from well-known events within our scope and business.

Your insights knowledge and specialization will always be recognized by our salary complements, based on certifications, assignments to Centers of Competency and Excellence. All of this has a high value to us and keeps us ahead, being what we want to be.



SOCIAL BENEFITS

You'll enjoy a long list of social benefits, which will enhance your quality of life, such as finding flex help, private health insurance (with the possibility to include your family members), American Express, and life and accidents insurance policy.

This is not all... you will also benefit from some of the tax benefits by the purchase of other products like daycare, trainings, ticket restaurant, ticket transportation and aids for new languages.

EXPERTS COMMUNITY

Be part of a community of experts, recognized within our organization that creates and implements differential solutions, by sharing knowledge and best practices.

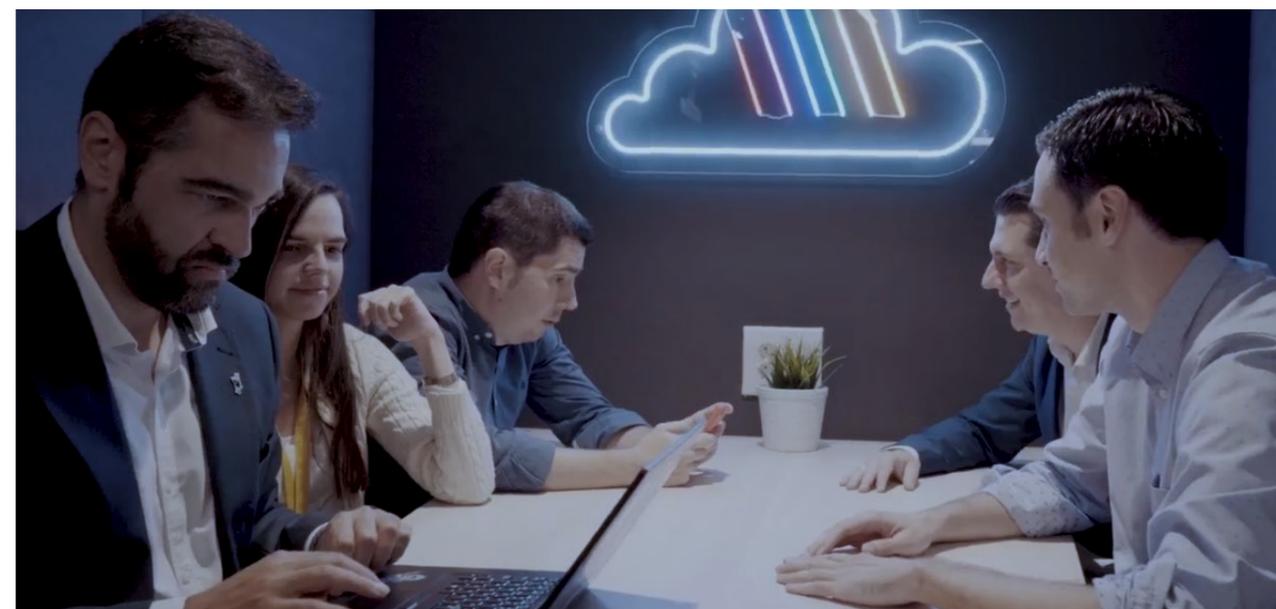
If you want to improve your positioning as expert, we provide you the opportunity to tell others what you are working on and how you'll do it by several posts in our content hubs, for example, our technical blog: <https://ifgeekthen.nttdata.com/salesforce>.

NO MORE BARRIERS! COMMUNICATION IN NTT DATA FLOWS BIDIRECTIONALLY

Don't worry because from the day you join our company, you will have super gurus guiding you and they will continue to do so along the plan. They will be your lead and they will give you continuous feedback to encourage your growth enhancing your potential day by day. In addition, from the first day you will also have a mentor who will support you and accompany you throughout your entire journey.

We like to feel close to our people, which is why we emphasize an "open doors" culture. Don't be afraid to ring the bell of any office, everyone will be eager to help you. We expect the same from you as a leader. You will take on the role and you will be guide and company for your team in their professional development.

A good atmosphere is rewarded, which is why collaboration and generosity between teams is key, good people to work and have fun with.



WE ARE NOT GOING TO THE OFFICE, WE ARE GOING TO THE FUTURE

You will have the best of both worlds! You'll enjoy the fresh mentality of a start-up and the stability of a large company. We work on big projects in different sectors and thanks to your knowledge and expertise we will take our teams and the clients to the top, defining the most innovative technological solutions that adapt the best to each challenge. You will be able to define your own professional itinerary, since NTT DATA offers you mobility between projects to find the one that best suits you and open the path to further comprehensive development.

INNOVATION

At NTT DATA, we don't settle for what is already established, we always want to go one step further. Therefore, through the innovation, we anticipate the challenges that lie ahead, we help you meet your goals and create a brighter future for society. And we give you the possibility to collaborate and learn in centers of excellence from where you can get involved in projects that focus on technological innovation and its social impact.



Delve into the Salesforce ecosystem

What do we do in the Salesforce Practice ?



From NTT DATA's Salesforce practice, we create new experiences using the market solutions and the most advanced technologies. These transformations also imply cultural changes, redesign of processes, financial aspects and many more, for which our experience is guarantee of success. The most disruptive technologies are our lever!

Our goal is to have the best talent to bring our clients all the power of a market leading business solution. We are the spearhead in some areas of Salesforce, both in innovation as in transformational projects, with functional and technical talent, in all sectors, and with a close and transparent way of doing things that gives us that unique DNA.

At NTT DATA, you will find a strategic commitment to Salesforce technology; a bet without shortcuts, medium and long term which adapts to market times, maintaining a clear course.

But ... How will your day to day be at Salesforce?

1

You'll be an expert, advising on the best way to optimize and take advantage of the multiple capabilities of the Salesforce ecosystem and its solutions.

3

You'll define complex integration architectures, implementing them through their link with the rest of the Salesforce ecosystem systems.

2

You'll design and implement innovative solutions, taking advantage of the capabilities of the product, and personalizing the customer experience through custom developments.

4

You'll be learning continuously based on project experience, a specific training catalog and Salesforce certification plans, thus ensuring your continued professional growth.

In all these functions you will be accompanied by a professional team of over 250 people in Spain and more than 2,000 around the world, countless clients and Salesforce itself, with whom we have a powerful partnership. You will have technical and functional references, architects and developers, both juniors and seniors ... definitely, people who will bring you all their talent and experience from day one.

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“For me, to have the opportunity to implement innovative projects that makes a difference, dealing with important customers, learn a successful technology and, being part of a close and professional team is a winning combination if you want to develop yourself in the Salesforce world”

M.R. Technical Manager Salesforce Practice

Within that great Salesforce team, there are multiple paths to follow in your development, for you to find the one that best fits you.

You can become part of one of our knowledge families:



Salesforce
Consultant



Their functional and customization options' knowledge, is key for advising the client in the strategy, design and implementation of CRM solutions.



Salesforce
Engineer



The knowledge of development technologies in Salesforce, such as Apex or LWC, helps them to further tailor Salesforce to needs, and its integration within the customer's ecosystem.



Salesforce
Architect



With a global vision of the architecture, they ensure the interoperability of the pieces, ensure standards and good practices in development, and provides innovation in solutions.



Salesforce
Marketer



They make use of the marketing automation solutions offered by Salesforce, to implement the best strategy, improve conversion and customer engagement.

You will have different itineraries adapted to your profile, in order for you to evolve and develop to the fullest.



JUNIOR

From the beginning, you will be counted on to define and be part of the solutions. You will acquire the knowledge and skills necessary for your overall development. All by the hand of your travel companions, who will guide you throughout the entire journey.



SENIOR

You'll apply your knowledge and expertise in the definition and construction of the solution. You'll be also able to teach and transfer your talent to those with less experience.



EXPERT

As a specialist, you'll lead a highly complex context that requires deep knowledge. Your criteria and expertise will be key in the team and the client.



LEADER

Lead your entire team, adding and coordinating your own expertise and knowledge, ensuring the success of the solution and the development of the people you accompany.

Depending on your family of knowledge and profile, you will have endless opportunities for you to build your own development path.



And speaking of training...

We have 3 training tracks aimed at our people:

- **Launch:** If you are a person who just finished their studies, get ready to take off and be part of an 18-month accompaniment experience, starting with an 8-week training that combines Consulting, Salesforce Technology and Business.
- **Take off:** If you are a person with previous Salesforce experience who wants to continue evolving in Salesforce and adding the knowledge of the business, get ready for 2 weeks of hands-on learning experience about the sector to which you'll be assigned.
- **Ignition:** if you are a person with experience in other technologies and want to give a new impulse to your professional itinerary, we offer you 4 weeks of hands-on training about Salesforce applied to a business scope.

It doesn't matter what your profile is! The only thing that matters to us, is you becoming an expert on our Salesforce ecosystem with deep knowledge in technology and business fields.

You choose how to lead your professional development.



Salesforce

As you see, you'll be able to maintain your skills and your technical knowledge, and in addition, we'll help you to continue learning and being updated with all the market trends.



Salesforce gamified training platform allows you to learn at your own pace, whenever and wherever you want. We have built Trailmixes or routes, based on our experience, which combine theory exercises with practical examples.



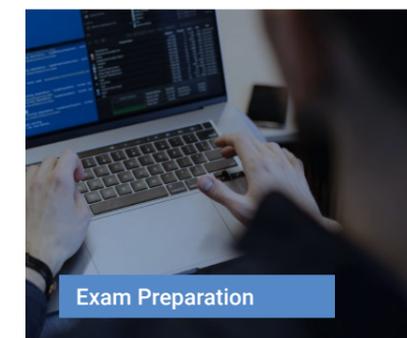
An exclusive training catalog for partners with over 200 courses and 30 exams which allow you to accelerate your learning in all areas of the ecosystem, obtaining recognition through the Accredited Professional title.



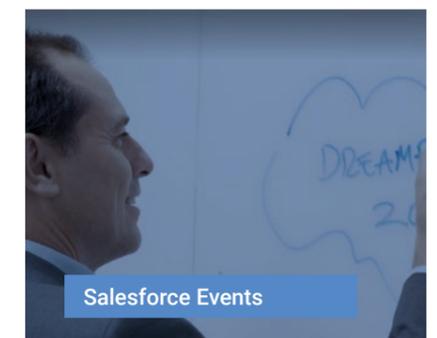
Learning experiences for partners in face-to-face and virtual mode, from Salesforce experts in the field. A training that combines demos, technical discussion and hands-on exercises under the supervision of experts.



You will accredit your knowledge through the Salesforce certification path. At NTT DATA we schedule your exam and reward you with a salary supplement for certifications, which evolves year by year, adapting to market needs.



Exam guides provided by Salesforce, as well as the test guides and exams prepared by NTT DATA, will make your path to certification easier. We will solve your doubts with our Center of Excellence, and you'll pick up the best practices.



You will have access to a multitude of online and face-to-face events, where you can share and learn, always being updated with the news of the ecosystem. We actively participate in the Dreamforce event: a global event held in the city of San Francisco.

At NTT DATA we want you to help on your continuous learning, so we'll also provide you with you all the tools to continue your expansion in the ecosystem, through face-to-face and online training, Trailheads; the interactive and gamified training platform, as well as the extensive training catalog of the Salesforce Partner Learning Camp.

NTT DATA

**This is just a taste of
everything we have to offer.**

Will you join us?